## Summary Report of Consolidated Financial Results

For the Six Months Period ended September 30, 2012

Company name: NIPRO CORPORATION

Code No.8086

URL: http://www.nipro.co.jp/

Contact person: Akihiko Yamabe, Director and General Manager of Accounting Division Filling date of quarterly reporting: November 14, 2012

Payment date of cash dividends: December 10, 2012

Supplemental material on quarterly reporting: Yes

Presentation on quarterly results: Yes (for institutional investors and analysts)

(Note: Amounts are truncated to one million yen)

1. Consolidated Results for the Six Months ended September 30, 2012 (From April 1, 2012 to September 30, 2012)

| (1) Consolidated Results of O     | <ol><li>Consolidated Results of Operations</li></ol> |      |                  |        | (Note: % of change from the same period a year ago) |       |                 |        |  |
|-----------------------------------|--|------|------------------|--------|---|-------|-----------------|--------|--|
|                                   | Net Sales  |      | Operating Income |        | Ordinary Income                                     |       | Net Income      |        |  |
|                                   | Millions of yen                                      | %    | Millions of ye   | n %    | Millions of yen                                     | %     | Millions of yen | %      |  |
| 6 months ended September 30, 2012 | 117,280  | 14.5 | 6,303            | (22.8) | 4,845   | (5.4) | 6,608           | -      |  |
| 6 months ended September 30, 2011 | 102,432  | 8.2  | 8,168            | (9.6)  | 5,121   | (6.4) | 457             | (81.5) |  |

Note: Comprehensive income 6 months ended September 30, 2012: (5,404) million yen (-%) 6 months ended September 30, 2011: (15,697) million yen (-%)

|                                   | Earnings per Share | Diluted Earnings per Share |
|-----------------------------------|--------------------|----------------------------|
|                                   | Yen                | Yen                        |
| 6 months ended September 30, 2012 | 38.75              | 34.95                      |
| 6 months ended September 30, 2011 | 3.61               | 3.16                       |

(2) Consolidated Financial Position

|                                   | Total Assets    | Net Assets      | Equity Ratio |
|-----------------------------------|-----------------|-----------------|--------------|
|                                   | Millions of yen | Millions of yen | %            |
| 6 months ended September 30, 2012 | 512,057         | 109,108         | 20.0         |
| Year ended March 31, 2012         | 499,686         | 113,950         | 22.0         |

Note: Equity 6 months ended September 30, 2012: 102,201 million yen Year ended March 31, 2012: 109,820 million yen

2. Dividends

|  | Annual Dividends per Year |   |     |       |       |  |  |
|--|---------------------------|---|-----|-------|-------|--|--|
|  | First-quarter             | First-quarter Second-quarter Third-quarter Year-end Dividends Annual Dividend |     |       |       |  |  |
|  | Yen                       | Yen   | Yen | Yen   | Yen   |  |  |
| Year ended March 31, 2012                | -                         | 12.00   | -   | 11.50 | 23.50 |  |  |
| Year ending March 31, 2013               | -                         | 12.00   |     |       |       |  |  |
| Year ending March 31, 2013<br>(Forecast) |                           |   | -   | 8.50  | 20.50 |  |  |

Note: Revisions to the forecast of cash dividends in the current quarter: Yes

3. Forecast of Consolidated Financial Results for the Year ending March 31, 2013 (From April 1, 2012 to March 31, 2013) (Note: The % displays in the line of year ending March 31, 2013 show increase/decrease ratio against the year ended March 31, 2012)

|                            | Net Sale        | s    | Opera<br>Inco | 0      | Ordinary I     | ncome | Net Inc       | come  | Earnings<br>per Share |
|----------------------------|-----------------|------|---------------|--------|----------------|-------|---------------|-------|-----------------------|
|                            | Millions of yen | %    | Millions of   | /en %  | Millions of ye | en %  | Millions of y | /en % | Yen                   |
| Year ending March 31, 2013 | 241,000         | 13.7 | 13,500        | (14.7) | 11,500         | (4.0) | 9,750         | 112.6 | 57.17                 |

Note: Revisions to the forecast of consolidated financial results in the current quarter: Yes



November 9, 2012 TSE/OSE-1<sup>st</sup> section

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\*Notes

| (1) | Change in Significant Subsidiaries | s during the Current Period                        |
|-----|------------------------------------|--|
|     | (Change in specified subsidiaries  | caused a change in the scope of consolidation): No |
|     | Additional: 0                      | Removal: 0   |

- (2) Adoption of Accounting Treatments Simplified or Unique for Preparation: No
- (3) Change in Accounting Policies and Accounting Estimate and Restatement

  [1] Changes in accounting policies by a newly issued accounting pronouncement
  [2] Changes other than [1]
  [3] Change in accounting estimate
  [4] Restatement
  No
  Note: Depreciation method was changed from the first-quarterly result, which is applied to "Changes in accounting

Policies which are difficult to distinguish from changes in accounting estimates". Detailed information can be found in P.4 "2. Summary Information (3) Change in Accounting Policies and Accounting Estimate and Restatement" in the attachment.

(4) Issued Shares (Common stock)

| [1] Number of issued shares at end of the p | period (including treasury stock): |
|---|------------------------------------|
| 6 months ended September 30, 2012           | : 171,459,479 shares               |
| Year ended March 31, 2012                   | : 171,459,479 shares               |
| [2] Number of treasury stock at end of the  | period:                            |
| 6 months ended September 30, 2012           | : 913,671 shares                   |
| Year ended March 31, 2012                   | : 913,612 shares                   |
| [3] Average number of shares during the pe  | eriod :                            |
| 6 months ended September 30, 2012           | : 170,545,858 shares               |
| 6 months ended September 30, 2011           | : 126,843,790 shares               |
| •   |                                    |
|   |                                    |

\*Information regarding the quarterly review procedure This quarterly summary report is exempt from quarterly review procedure based on the Financial Instruments and Exchanges Act. It is under the review procedure process at the time of disclosure of this report.

\*Disclaimer regarding projection information including appropriate use of forecasted financial result, and other special notes

The projection figures shown above are based on information that was available at the time of preparation and may contain certain uncertainties. Actual performance and other factors may differ from these projections due to changes in circumstances and other developments. More information concerning these forecasts can be found in P.3 "1. Qualitative Information for the Six Months Period ended September 30, 2012, (3) Qualitative Information Concerning Forecast of Consolidated Financial Results" in the attachment.

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1. Qualitative Information for the Six Months Period ended September 30, 2012

#### (1) Qualitative Information Concerning Consolidated Financial Results

In the current quarter period under review (quarter ended September 30, 2012), uncertain outlook for the global economy prevailed because the economic stagnation caused by debt crisis has continued in Europe even though American economy showed gradual recovery thanks to an increase of personal consumption based on the progress of household debt adjustment and housing market improvement.

Japanese economy, on the other hand, was slowly recovering with the demand for reconstruction from Great East Japan Earthquake but still under harsh management condition due to flagging export with deceleration of overseas economy and the fixed strong yen.

Under such situation, the Nipro Group continued to work hard to improve our manufacturing and sales bases and increase our sales.

As a result, the consolidated sales in the six-months of fiscal year 2012 increased 14.5% from the same period of the previous year to 117,280 million yen.

As for the profit, consolidated operating income decreased 22.8% from the same period of the previous year to 6,303 million yen because of an increase in selling, general and administrative expenses, and consolidated ordinary income decreased 5.4% from the same period of the previous year to 4,845 million yen due to foreign exchange losses. However, the consolidated net income increased 1,343.5% to 6,608 million yen due to generation of proceeds for sales of investment securities and a decrease in extraordinary losses.

The overviews of the results by segment in the current period are as follows.

#### [1] Medical Business

Looking at the domestic market, business conditions remained extremely severe because the market competition was intensified due to the effect of revision of medical treatment fee conducted in this April and the reduction of official prices for drugs and medical materials. However, each product group recorded great sales as a result of our aggressive sales activities and improvement of sales efficiency aiming to increase our global share.

Our medical-equipment-related products such as dialysis system and our dialysis-related products such as HDF filter, blood circuits and dialysis pharmaceuticals showed strong growth. The sales of our testing-related products such as glucose analysis device (POCT) and vacuum blood drawing system, enteral-alimentation-related products and injection-transfusion-related products also steadily increased.

Overseas sales, on the other hand, have been affected seriously by appreciation of the yen against the US dollar and euro in the foreign exchange markets, but the sales of dialysis-related products such as dialyzer and system test for diabetes mellitus showed significant increase as a result of our promotion of detailed sales activities for dialysis-related and diabetes-related products in close to medical front. As for the sales expansion, we established new sales base in Myanmar, where the future demand is expected, this June. This September, we acquired Salbego Laboratorio Farmaceutico Ltda, a dialysate manufacturer in Brazil, so as to promote sales activities in dialysis market with a good selection of dialysis products. In addition, India plant started manufacturing from this October, and plants in Indonesia and Bangladesh also proceed the preparation for operation. Under these situations, we will work harder to promote the establishment of our brand image and reinforce our sales system.

As a result, net sales of this business increased 15.6% from the same period of the previous year to 81,380 million yen.

#### [2] Pharmaceutical Business

This business consists of two main divisions: the Generic Drugs Division, providing low cost and high quality medical drugs, and the Contracted Manufacturing Division, offering high value-added products to meet customer needs.

Sales of generic drugs are expected to grow in line with the market, due in part to a government policy for the dissemination of the market for generic drugs to over 30% by the end of fiscal year 2012. Consequently a number of policies have been implemented to encourage the use of generic products. Major pharmaceutical manufacturers have made a full-scale entry into the Japanese market and foreign generic manufacturers have strengthened their marketing strategies, making the competitive environment surrounding the domestic market more severe.

Under these conditions, we have tried to increase the share of the oral drug through reinforcing our sales promotions to dispensing pharmacies and by the close co-operation with drug wholesalers. In addition, as a result of our detailed information service provided mainly to large hospital, the sales in the current period exceeded the sales in the same period of the previous year.

Looking at sales of our contracted manufacturing business, we have worked hard at realizing a variety of detailed services such as contracted development and supporting high value-added initiatives other than OEM manufacturing of other companies' brand. Contracted sales of generic drugs showed fine growth so that the sales grew steadily in this quarter.

As a result, net sales of this business increased 21.3% from the same period of the previous year to 22,989 million yen.

### [3] Materials Business

The sales of material glass tube for ampoule and material glass tube for tube bottles increased from the same period of the previous year thanks to the enforcement of the sales to foreign countries. However, the domestic sales decreased from the same period of the previous year with order decrease because the save electricity campaign in this summer decreased the plant operating hours of domestic processing manufacturers. We also received less order for tube bottles and the sales result remained roughly flat.

Pharmaceutical glass business in China recorded fine growth compared to the same period of the previous year as a result of capital investment and promotion of sales activities. The sales of glass for thermos bottles had grown steadily thanks to the increased demand of glass thermos bottles after the Great East Japan Earthquake, but the demand was getting decreased and the sales decreased as well. As for glass for lighting purpose, the order for material glass tube

for electric lamp decreased due to the decreased operation of domestic automotive manufacturers and also the lineup of electric lamp production was diminished so the sales of glass for lighting purpose decreased from the same period of the previous year.

In the field of pharmaceutical containers, the sales of bags for antimicrobial agent and pre-filled syringes increased steadily as well as rubber stoppers for pharmaceutical and vaccine use and kit form containers.

As for the medical preparation and administration related device, the sales showed good increase with our system suitable for each pharmaceuticals. These systems were provided by both of self- development and joint development with pharmaceutical companies based on our processing techniques for plastics, metal and rubber in order to meet the diverse needs in the medical front. Furthermore, under the restrictive policy for medical cost, we continue to promote contract manufacturing and development cooperating with domestic and foreign pharmaceutical companies in general life cycle management of pharmaceuticals, which includes the development of combination products, systematization for self-injection and modification of dosage form.

As a result, net sales of this business decreased 1.1% from the same period of the previous year to 12,793 million yen.

#### [4] Other Business

In the other business, the sales from real estate rental income decreased 14.8% from the same period of the previous year to 116 million yen.

#### (2) Qualitative Information on the Consolidated Financial Position

[1] Analysis concerning the conditions of assets, liabilities and net assets

Total assets increased 12,371 million yen from the end of the previous period to 512,057 million yen. Current assets increased 6,746 million yen mainly due to an increase of 5,574 million yen in notes and accounts receivable-trade, and noncurrent assets increased 5,625 million yen mainly due to an increase of 6,439 million yen in construction in progress. Total liabilities increased 17,213 million yen from the end of the previous period to 402,949 million yen. Current liabilities increased 4,678 million yen mainly due to an increase of 11,770 million yen in short-term loans payable, and noncurrent

liabilities increased 12,535 million yen mainly due to an increase of 11,134 million yen in long-term loans payable. Total net assets decreased 4,841 million yen from the end of the previous period to 109,108 million yen. Shareholders' equity increased 4,464 million yen and accumulated other comprehensive income decreased 12,084 million yen.

#### [2] Condition of cash flow

The ending balance of cash and cash equivalents in the period under review increased 106 million yen from the previous year to 79,556 million yen.

(Cash flows from operating activities)

Net cash provided by operating activities was 8,015 million yen. The main accounts of cash inflow were income before income taxes and minority interests, 8,976 million yen and depreciation and amortization, 9,874 million yen. The main accounts of cash outflow were the increase of trade notes and accounts receivable, 5,590 million yen and payment of corporate income tax, 2,987 million yen.

#### (Cash flows from investing activities)

Net cash used in investing activities was 18,694 million yen. The main accounts of cash outflow were payment into time deposit, 11,094 million yen, and purchase of noncurrent assets, 15,441 million yen. The main account of cash inflow was proceeds from withdrawal of time deposits, 14,279 million yen.

(Cash flows from financing activities)

Net cash provided by financing activities was 10,091 million yen. The main account of cash inflow was proceeds from long-term loans payable, 32,056 million yen. The main account of cash outflow was repayment of long-term loans payable, 18,574 million yen.

(3) Qualitative Information Concerning Forecast of Consolidated Financial Results

As for the world economy in the future, economic stagnation is expected to be continued due to the bad effect from the anxiety about the protracted debt problem in Europe. The domestic economy, on the other hand, will also continue to be sluggish because the capital investment and export will keep decreasing.

In such situation, we will aim to promote our sales performance with a huge selection and high-value added products. At this moment, the forecast of consolidated financial results for the FY2012 which was published on August 10, 2012 is revised based on the current movement in performance.

- 2. Summary (Other) Information
- (1) Change in Significant Subsidiaries during the Current Period  $$\mathrm{N}/\mathrm{A}$$
- (2) Accounting Procedure Unique for Preparation of Quarterly Consolidated Financial Statements: N/A

(3) Change in Accounting Policies and Accounting Estimate and Restatement

(Changes in accounting policies which are difficult to distinguish from changes in accounting estimates)

Effective from the first quarter of the current fiscal year, the Company and its domestic subsidiaries changes the depreciation method for the relevant tangible assets newly acquired from April 1, 2012 according to the amendment of Corporation Tax Act in Japan.

As a result, consolidated operating income, consolidated ordinary income and consolidated net income increased by 140 million yen for each compared with the previous method.

## 3. Consolidated Financial Statements

(1) [ Quarterly Consolidated Balance Sheets]

|  |                         | (Amount: million yen)       |
|--|-------------------------|-----------------------------|
|  | As of<br>March 31, 2012 | As of<br>September 30, 2012 |
| ssets  | March 01, 2012          | September 50, 2012          |
| Current Assets                               |                         |                             |
| Cash and deposits                            | 95,737                  | 96,317                      |
| Notes and accounts receivable-trade          | 68,641                  | 74,216                      |
| Merchandise and finished goods               | 48,114                  | 49,582                      |
| Work in process                              | 8,753                   | 9,231                       |
| Raw materials and supplies                   | 14,736                  | 15,716                      |
| Deferred tax assets                          | 4,829                   | 4,435                       |
| Other  | 9,983                   | 8,030                       |
| Allowance for doubtful accounts              | (360)                   | (347                        |
| Total current assets                         | 250,435                 | 257,182                     |
| Noncurrent assets                            |                         | ,                           |
| Property, plant and equipment                |                         |                             |
| Bulidings and structures                     | 116,878                 | 120,987                     |
| Accumulated depreciation and impairment loss | (63,320)                | (65, 585)                   |
| Buildings and structures, net                | 53,558                  | 55,402                      |
| Machinery, equipment and vehicles            | 142,067                 | 150,359                     |
| Accumulated depreciation and impairment loss | (103,263)               | (109,811                    |
| Machinery equipment and vehicles, net        | 38,804                  | 40,548                      |
| Land   | 20,446                  | 21,555                      |
| Lease assets                                 | 1,680                   | 1,987                       |
| Accumulated depreciation                     | (735)                   | (908                        |
| Lease assets, net                            | 944                     | 1,079                       |
| Construction in progress                     | 26,957                  | 33,396                      |
| Other  | 28,317                  | 29,578                      |
| Accumulated depreciation and impairment loss | (23,350)                | (24,031                     |
| Other, net                                   | 4,967                   | 5,547                       |
| Total property, plant and equipment          | 145,678                 | 157,530                     |
| Intangible assets                            |                         | /                           |
| Goodwill                                     | 11,894                  | 11,230                      |
| Lease assets                                 | 305                     | 340                         |
| Other  | 6,950                   | 10,025                      |
| Total intangible assets                      | 19,151                  | 21,596                      |
| Investments and other assets                 |                         | ,                           |
| Investment securities                        | 71,829                  | 54,568                      |
| Deferred tax assets                          | 6,597                   | 12,942                      |
| Other  | 8,954                   | 11,268                      |
| Allowance for doubtful accounts              | (2,961)                 | (3,030                      |
| Total investments and other assets           | 84,420                  | 75,748                      |
| Total noncurrent assets                      | 249,250                 | 254,875                     |
| Total assets                                 | 499,686                 | 512,057                     |

|   |                         | (Amount: million yen)       |
|---|-------------------------|-----------------------------|
|   | As of<br>March 31, 2012 | As of<br>September 30, 2012 |
| Liabilities   | 1141011 01, 2012        | Soptember 00, 2012          |
| Current liabilities                                   |                         |                             |
| Notes and accounts payable-trade                      | 37,721                  | 39,317                      |
| Short-term loans payable                              | 104,131                 | 115,901                     |
| Commercial papers                                     | 10,000                  | _                           |
| Current portion of bonds                              | 10,000                  | 10,000                      |
| Lease obligations                                     | 426                     | 728                         |
| Accounts payable-other                                | 6,036                   | 6,374                       |
| Accrued directors' bounuses                           | 153                     | ,<br>_                      |
| Income taxes payable                                  | 3,276                   | 2,518                       |
| Provision for bounuses                                | 2,308                   | 2,360                       |
| Provision for directors' bounuses                     | 43                      | 122                         |
| Provision for loss on business liquidation            | 1,954                   | 1,954                       |
| Notes payable-facilities                              | 3,399                   | 3,249                       |
| Other   | 9,636                   | 11,240                      |
| Total current liabilities                             | 189,089                 | 193,767                     |
| Noncurrent liabilities                                |                         | ,                           |
| Bonds payable   | 34,000                  | 34,000                      |
| Convertible bond-type bonds                           |                         | ,                           |
| with subscription right s to shares                   | 15,000                  | 15,000                      |
| Long-term loans payable                               | 140,380                 | 151,514                     |
| Lease obligations                                     | 914                     | 1,750                       |
| Deferred tax liabilities                              | 1,761                   | 2,035                       |
| Provision for retirement benefits                     | 1,987                   | 2,401                       |
| Provision for directors' retirement benefits          | 702                     | 704                         |
| Provision for loss on litigation                      | 170                     | 170                         |
| Other   | 1,729                   | 1,603                       |
| Total noncurrent liabilities                          | 196,645                 | 209,181                     |
| Total liabilities                                     | 385,735                 | 402,949                     |
| Net assets  |                         |                             |
| Shareholders' equity                                  |                         |                             |
| Capital stock   | 84,397                  | 84,397                      |
| Capital surplus                                       | 636                     | 636                         |
| Retained earnings                                     | 48,389                  | 52,853                      |
| Treasury stock  | (864)                   | (864)                       |
| Total shareholders' equity                            | 132,558                 | 137,022                     |
| Accumulated other comprehensive income                |                         |                             |
| Valuation difference on available-for-sale securities | (6,528)                 | (17,878)                    |
| Foreign currency translation adjustment               | (16,209)                | (16,943)                    |
| Total accumulated other comprehensive income          | (22,737)                | (34,821)                    |
| Minority interests                                    | 4,129                   | 6,907                       |
| Total net assets                                      | 113,950                 | 109,108                     |
| Total liabilities and net assets                      | 499,686                 | 512,057                     |
|   | ,                       | ,                           |

|   |  | (Amount: million yen)  |
|---|--|--|
|   | FY2011 first six months<br>(From April 1, 2011<br>to September 30, 2011) | FY2012 first six months<br>(From April 1, 2012<br>to September 30, 2012) |
| Net sales   | 102,432  | 117,280  |
| Cost of sales                                     | 72,021   | 84,866   |
| Gross profit                                      | 30,411   | 32,414   |
| Selling, general and administrative expenses      | 22,243   | 26,111   |
| Operating income                                  | 8,168  | 6,303  |
| Non-operating income                              |  |  |
| Interest income                                   | 257  | 429  |
| Dividends income                                  | 362  | 861  |
| Other   | 420  | 454  |
| Total non-operating income                        | 1,039  | 1,745  |
| Non-operating expenses                            |  |  |
| Interest expenses                                 | 1,616  | 1,712  |
| Foreign exchange losses                           | 2,039  | 1,253  |
| Equity in losses of affiliates                    | 43   | 38   |
| Other   | 388  | 199  |
| Total non-operating expenses                      | 4,087  | 3,203  |
| Ordinary income                                   | 5,121  | 4,845  |
| Extraordinary income                              |  |  |
| Gain on sales of noncurrent assets                | 112  | 30   |
| State subsidy                                     | 86   | 40   |
| Gain on sales of investment securities            | _  | 4,159  |
| Other   | 10   | 83   |
| Total extraordinary income                        | 209  | 4,313  |
| Extraordinary loss                                |  |  |
| Loss on retirement of noncurrent assets           | 285  | 65   |
| Loss on valuation of investment securities        | 675  | 27   |
| Loss on disaster                                  | 1,111  | —  |
| Company funeral expenses                          | _  | 40   |
| Other   | 125  | 47   |
| Total extraordinary losses                        | 2,197  | 181  |
| Income before income taxes and minority interests | 3,132  | 8,976  |
| Income taxes-current                              | 2,333  | 2,209  |
| Income taxes-deferred                             | 9  | 13   |
| Total income taxes                                | 2,342  | 2,223  |
| Income before minority interests                  | 790  | 6,753  |
| Minority interests in income                      | 332  | 145  |
| Net income  | 457  | 6,608  |

(2) [Quarterly Consolidated Statements of Income and Quarterly Consolidated Statement of Comprehensive Income] Quarterly Consolidated Statements of Income

[Qarterly Consolidated Statements of Comprehensive Income]

|   |  | (Amount: million yen)  |
|---|--|--|
|   | FY2011 first six months<br>(From April 1, 2011<br>to September 30, 2011) | FY2012 first six months<br>(From April 1, 2012<br>to September 30, 2012) |
| Income before minority interests                          | 790  | 6,753  |
| Other comprehensive income                                |  |  |
| Valuation difference on available-for-sale securities     | (15,666)   | (11,351)   |
| Foreign currency translation adjustment                   | (821)  | (806)  |
| Total other comprehensive income                          | (16,488)   | (12,158)   |
| Comprehensive income                                      | (15,697)   | (5,404)  |
| Comprehensive income attributable to owners of the parent | (16,013)   | (5,477)  |
| Comprehensive income attributable to minority interests   | 315  | 72   |

## (3) [ Quarterly Consolidated Statements of Cash Flows]

|   |                         | (Amount: million yen)   |  |  |
|---|-------------------------|-------------------------|--|--|
|   | FY2011 first six months | FY2012 first six months |  |  |
|   | (From April 1, 2011     | (From April 1, 2012     |  |  |
|   | to September 30, 2011)  | to September 30, 2012)  |  |  |
| Net cash provided by (used in) operating activities           |                         |                         |  |  |
| Income before income taxes and minority interests             | 3,132                   | 8,976                   |  |  |
| Depreciation and amortization                                 | 10,211                  | 9,874                   |  |  |
| Impairment loss   | —                       | 1                       |  |  |
| Amortization of goodwill                                      | 1,147                   | 1,408                   |  |  |
| Equity in (earnings) losses of affiliates                     | 43                      | 38                      |  |  |
| Increase (decrease) in allowance for doubtful accounts        | 7                       | 54                      |  |  |
| Interest and dividends income                                 | (619)                   | (1,290)                 |  |  |
| Interest expenses   | 1,616                   | 1,712                   |  |  |
| Foreign exchange losses (gains)                               | 1,175                   | 370                     |  |  |
| Loss (gain) on sales of investment securities                 | _                       | (4,159)                 |  |  |
| Decrease (increase) in notes and accounts receivable-trade    | (4,061)                 | (5,590)                 |  |  |
| Decrease (increase) in inventories                            | (4,126)                 | (1,898)                 |  |  |
| Increase (decrease) in notes and accounts payable-trade       | 940                     | 1,379                   |  |  |
| Decrease (increase) in other assets                           | (1,017)                 | 958                     |  |  |
| Increase (decrease) in other liabilities                      | (2,949)                 | (72)                    |  |  |
| Other loss (gain)   | 873                     | 20                      |  |  |
| Subtotal  | 6,373                   | 11,784                  |  |  |
| Interest and dividends income received                        | 625                     | 1,044                   |  |  |
| Interest expenses paid  | (1,567)                 | (1,706)                 |  |  |
| Other proceeds  | 130                     | 101                     |  |  |
| Other payments  | (147)                   | (221)                   |  |  |
| Income taxes paid   | (2,938)                 | (2,987)                 |  |  |
| Net cash provided by (use in) operating activities            | 2,475                   | 8,015                   |  |  |
| Net cash provided by (used in) investing activities           | , · · ·                 | - ,                     |  |  |
| Payments into time deposits                                   | (7,162)                 | (11,094)                |  |  |
| Proceeds from withdrawal of time deposits                     | 1,064                   | 14,279                  |  |  |
| Purchase of investment securities                             | (14,029)                | (9,935)                 |  |  |
| Proceeds from sales of investment securities                  | 10                      | 5,800                   |  |  |
| Payments for sales of investments                             |                         |                         |  |  |
| in subsidiaries resulting in change in scope of consolidation | (2,587)                 | (2,105)                 |  |  |
| Payments for investments in capital                           | _                       | (1,494)                 |  |  |
| Purchase of noncurrent assets                                 | (12,102)                | (15,441)                |  |  |
| Proceeds from sales of noncurrent assets                      | 148                     | 45                      |  |  |
| Payments for retirement of noncurrent assets                  | (5)                     | (13)                    |  |  |
| Proceeds from capital investment subsidies received           | 33                      | 53                      |  |  |
| Net decrease (increase) in short-term loans receivable        | 882                     | 1,813                   |  |  |
| Payments of loans receivable                                  | (708)                   | (680)                   |  |  |
| Collection of loans receivable                                | 23                      | 80                      |  |  |
| Other payments  | (75)                    | (0)                     |  |  |
| Other proceeds  |                         | 0                       |  |  |
| Net cash provided by (use in) investment activities           | (34,511)                | (18,694)                |  |  |

|   |  | (Amount: million yen)  |
|---|--|--|
|   | FY2011 first six months<br>(From April 1, 2011<br>to September 30, 2011) | FY2012 first six months<br>(From April 1, 2012<br>to September 30, 2012) |
| Net cash provided by (use in) financial activities                          |  |  |
| Net increase (decrease) in short-term loans payable                         | (3,975)  | 8,672  |
| Increase (decrease) in commercial papers                                    | -  | (10,000)   |
| Proceeds from long-term loans payable                                       | 43,870   | 32,056   |
| Repayment of long-term loans payable  | (16,407)   | (18,574)   |
| Proceeds from issuance of bonds   | 979  | -  |
| Proceeds from stock issuance to minority shareholders                       | _  | 241  |
| Decrease (increase) in treasury stock                                       | (0)  | (0)  |
| Repayments of finance lease obligations                                     | (202)  | (340)  |
| Cash dividends paid   | (1,992)  | (1,953)  |
| Cash dividends paid to minority shareholders                                | (4)  | (11)   |
| Net cash provided by (use in) financing activities                          | 22,268   | 10,091   |
| Effect of exchange rate change on cash and cash equivalents                 | (384)  | (229)  |
| Net increase (decrease) in cash and cash equivalents                        | (10,152)   | (816)  |
| Cash and cash equivalents at beginning of paid                              | 78,921   | 79,449   |
| Increase in cash and cash equivalents<br>from newly consolidated subsidiary | 9,266  | 923  |
| Cash and cash equivalents at end of period                                  | 78,035   | 79,556   |

# (4) Notes Related to Going Concern N/A

- (5) Segment Information
- I FY2011 (From April 1, 2011 to September 30, 2011)
- 1. Sales and Profit by Reportable Operating Segment

|                                      |         |                     |           |         |                   |         | (Millions        | s of yen)                           |
|--------------------------------------|---------|---------------------|-----------|---------|-------------------|---------|------------------|-------------------------------------|
|                                      |         | Seç                 | Segment   |         |                   |         | Adjust-          | Consolidated                        |
|                                      | Medical | Pharma-<br>ceutical | Materials | Total   | Other<br>(Note.1) | Total   | ment<br>(Note.2) | Statements of<br>Income<br>(Note.3) |
| Net sales                            |         |                     |           |         |                   |         |                  |                                     |
| (1)Sales to third parties            | 70,414  | 18,950              | 12,930    | 102,295 | 137               | 102,432 | —                | 102,432                             |
| (2)Inter-segment sales and transfers | 657     | 9,389               | 1,708     | 11,754  | 22                | 11,777  | (11,777)         | _                                   |
| Total                                | 71,071  | 28,339              | 14,639    | 114,050 | 159               | 114,210 | (11,777)         | 102,432                             |
| Segment profit                       | 8,386   | 2,110               | 1,289     | 11,786  | 109               | 11,895  | (3,727)          | 8,168                               |

(Notes)

1. "Other" is the business segment which is not included in the segment and consist of real estate income and sales by headquarter.

2. Adjustment for the segment profit of (3,727) million yen includes elimination of inter-segment transaction of (249) million yen and corporate cost of (3,477) million yen. Corporate cost consisted primarily of general and administrative expenses and research and development cost which do not belong to the reporting segment.

3. Segment profit is adjusted to the operating income on the consolidated statements of income.

 Information about Impairment Loss on Fixed Assets and Goodwill by Reportable Operating Segment N/A

### II FY2012 (From April 1, 2012 to September 30, 2012)

#### 1. Sales and Profit by Reportable Operating Segment

| T. Sales and From by Reportable Operating Segment |         |                     |           |         |                   |         | (Millions                   | s of yen)                           |
|---|---------|---------------------|-----------|---------|-------------------|---------|-----------------------------|-------------------------------------|
|   |         | Seg                 | gment     |         | Other<br>(Note.1) | Total   | Adjust-<br>ment<br>(Note.2) | Consolidated                        |
|   | Medical | Pharma-<br>ceutical | Materials | Total   |                   |         |                             | Statements of<br>Income<br>(Note.3) |
| Net sales   |         |                     |           |         |                   |         |                             |                                     |
| (1)Sales to third parties                         | 81,380  | 22,989              | 12,793    | 117,163 | 116               | 117,280 | —                           | 117,280                             |
| (2)Inter-segment sales and transfers              | 620     | 9,553               | 1,810     | 11,984  | 22                | 12,007  | (12,007)                    | _                                   |
| Total   | 82,000  | 32,543              | 14,604    | 129,148 | 139               | 129,287 | (12,007)                    | 117,280                             |
| Segment profit                                    | 7,289   | 1,428               | 1,072     | 9,789   | 110               | 9,899   | (3,596)                     | 6,303                               |

(Notes)

1.

"Other" is the business segment which is not included in the segment and consist of real estate income and sales by headquarter.

2. Adjustment for the segment profit of (3,596) million yen includes elimination of inter-segment transaction of 154 million yen and corporate cost of (3,750) million yen. Corporate cost consisted primarily of general and administrative expenses and research and development cost which do not belong to the reporting segment.

3. Segment profit is adjusted to the operating income on the consolidated statements of income.

2. Change in Reportable Segment

The reportable segment of Nipro Glass India Ltd. and Nipro Tube Glass Ltd. was changed from materials business to medical business from the period ended March 30, 2012 as a result of reconsideration from the view point of global business strategy.

Following this idea, the segment information of the same period of previous year was revised.

- Information about Impairment Loss of Tangible Assets and Goodwill by Reportable Operating Segment 3. N/A
- (6) Notes to Statements of Shareholder's Equity, if having Significant Variation N/A