Summary Report of Consolidated Financial Results
For the Nine months Period ended December 31, 2007 (Year ending March 31, 2008)

February 12, 2008

Company name:
Code number:
Representative:
Contact:

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(Note: Amounts are truncated to one million yen)

1. Financial results for the nine months ended December 31, 2007.(From April 1, 2007 to December 31, 2007)
(1) Consolidated Results of Operations

|  | Net Sales | Operating Income | Recurring Income | Net(Quarter) <br> Income |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
|  | Millions of yen \% | Millions of yen \% | Millions of yen \% | Millions of yen \% |  |  |
| 9 months ended December 31,2007 | $129,982(10.8)$ | 11,021 | 10.1 | 9,840 | 7.7 | 5,270 |
| 9 months ended December 31,2006 | 145,796 | $(6.6)$ | 10,012 | $(5.3)$ | 9,139 | $(16.6)$ |
| Year ended March 31,2007 | 184,362 | - | 13,053 | - | 11,355 | - |
| 8,530 | 85.0 |  |  |  |  |  |


|  | Earnings <br> per Share | Diluted Earnings <br> per Share |
| :--- | :---: | :---: |
|  | Yen | Yen |
| 9 months ended December 31,2007 | 83.04 | - |
| 9 months ended December 31,2006 | 134.31 | - |
| Year ended March 31,2007 | 134.71 | - |

Note: The \% displays show increase/decrease ratio against the same period of the previous year.
(2) Consolidated Financial Position

|  | Total Assets | Net Assets | Equity Ratio | Net Assets per Share |
| :--- | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | $\%$ | Yen |
| 9 months ended December 31,2007 | 344,189 | 121,583 | 34.9 | $1,892.83$ |
| 9 months ended December 31,2006 | 318,836 | 117,638 | 36.5 | $1,831.78$ |
| Year ended March 31,2007 | 336,659 | 127,020 | 37.3 | $1,979.21$ |

(3) Consolidated Cash Flows

|  | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents |
| :---: | :---: | :---: | :---: | :---: |
| 9 months ended December 31,2007 <br> 9 months ended December 31,2006 | $\begin{gathered} \hline \text { Millions of yen } \\ 1,183 \\ 8,324 \end{gathered}$ | $\begin{aligned} & \text { Millions of yen } \\ & (19,544) \\ & (730) \end{aligned}$ | $\begin{aligned} & \text { Millions of yen } \\ & 7,194 \\ & (17,931) \end{aligned}$ | $\begin{aligned} & \text { Millions of yen } \\ & 34,941 \\ & 39,757 \end{aligned}$ |
| Year ended March 31,2007 | 14,488 | $(2,924)$ | $(15,654)$ | 46,109 |

2. Projected Consolidated Financial Results for the Year ending March 31, 2008 (From April 1, 2007 to March 31, 2008)

The figures of the projected consolidated financial results for the year ending March 31, 2008 (From April 1, 2007 to March 31, 2008), announced on November 19, 2007, have not been changed.
3. Others
(1) Change in significant subsidiaries during the nine-month period ended December 31, 2007(Resulting in a change in scope of consolidation): Yes
Addition: 1 (Saitama Daiichi Pharmaceutical Co., Ltd.) Removal: 0
(2) Adoption of simplified accounting treatments: None
(3) Difference in the method of accounting treatment from the most recent fiscal year: None
(Note) More information can be found in page 4. [Qualitative information, financial statements and others] 5. Others.
*Disclaimer regarding projection information including appropriate use of forecasted financial results, and other special notes

The projection figures shown above are based on information that was available at the time of preparation and may contain certain uncertainties. Actual performance and other factors may differ from these projections due to changes in circumstances and other developments. More information concerning these forecasts can be found on page 4 in the attachments.
[Qualitative information, financial statements and others]

1. Qualitative information on the consolidated results of operation

The situation of Japanese economy for this nine-month period generally remained in the trend of gradual expansion due to the steady capital investments, while we were afraid of a negative impact from the continuous high oil prices and the underperforming economy in the United States.

On the other hand, as we are in a drastic changing period of the medical business field, we have made effort to develop progressive medical equipments by a unique point of view and reinforce injection drug, oral drug, artificial organs and regenerative medical business to establish a worldwide brand to be a real global enterprise.

As a result, net sales for the nine months ended December 31, 2007 was 129,982 million yen, decreased $10.8 \%$ from the same period of the previous fiscal year because of our discontinuation of the Store business, which had the sales of 30,973 million yen in the same period of the previous fiscal year. The sales of Medical Equipment business was 83,281 million increased $15.9 \%$ from the same period of the previous fiscal year, the sales of Pharmaceutical business was 37,491 million yen increased $17.2 \%$ from the same period of the previous fiscal year, the sales of Glass and Materials business was 8,491 million yen decreased $16.6 \%$ from the same period of the previous fiscal year.

Operating income increased $10.1 \%$ from the same period of the previous fiscal year to 11,021 million yen and recurring income increased $7.7 \%$ from the same period of the previous fiscal year to 9,840 million yen. However, net quarter income decreased $38.2 \%$ from the same period of the previous fiscal year to 5,270 million yen due to the decrease of extraordinary profit.
2. Qualitative information on the consolidated financial position

Total assets increased 25,353 million yen to 344,189 million yen from the end of previous fiscal year. Current assets increased 6,778 million yen to 151,061 million yen and fixed assets increased 18,574 million yen to 193,128 million yen, from the end of previous fiscal year. Current assets increased mainly due to the increase in the trade notes and accounts receivable, and inventories. Fixed assets increased mainly due to the increase in buildings and structures, machinery and vehicles in tangible fixed assets.

Total liabilities increased 21,407 million yen to 22,265 million yen. Current liabilities increased 8,318 million yen to 113,715 million yen and fixed liabilities increased 13,089 million yen to 108,890 million yen, from the end of previous fiscal year. Current liabilities increased mainly due to increase in current portion of bonds and notes payable for plant and equipment, and fixed liabilities increased mainly due to increase of long-term borrowings.

Net assets increased 3,945 million yen to 121,583 million yen from the end of previous fiscal year. Earned surplus in the net assets increased 1,605 million yen to 40,293 million yen.
3. Qualitative information on the state of the consolidated cash flow

Cash and cash equivalents at the end of the period ended in December 31, 2007 amounted to 34,941 million yen. The state of each cash flow in the period was as follows.
(Cash flow in operating activities)
Cash flow provided by operating activities was 1,183 million yen. Major items of cash inflow were mainly net income before adjustment of taxes of 9,253 million yen, and depreciation and amortization of 10,886 million yen. Major items of cash outflow were increase of trade note and account receivables of 6,097 million yen, payment for corporate income taxes of 10,029 million yen.
(Cash flow in investing activities)
Cash flow used in investing activities was 19,544 million yen. The main payment was for acquisition of fixed assets of 14,863 million yen.
(Cash flow in financing activities)
Cash flow provided by financing activities was 7,194 million yen. The details of proceeds were mainly the proceeds from long-term borrowings of 29,037 million yen and the details of payment were mainly repayment of the long-term borrowings of 20,256 million yen and the payments for dividends of 4,100 million yen.
4. Qualitative information on the projected consolidated financial results

The business environment is anticipated to remain severe due to worry about the risks concerning the falling situation in the stock exchange market and exchange rate fluctuation. We, however, continuously endeavor to develop new products, as well as to reinforce the production capacity and selling capability in order to enhance our revenues.
Thus, the figures of the projected consolidated financial results for the year ending March 31, 2008 (From April 1, 2007 to March 31, 2008) announced on November 19, 2007, have not been changed.
5. Others
(1) Change in significant subsidiaries during the nine-month period ended December 31, 2007(Resulting in a change in scope of consolidation): Yes
Addition: 1 (Saitama Daiichi Pharmaceutical Co., Ltd.)
Saitama Daiichi Pharmaceutical Co., Ltd. was included in the scope of consolidation because of acquisition of the shares.
(2) Adoption of simplified accounting treatments: None
(3) Difference in the method of accounting treatment from the most recent fiscal year: None
6. Summary of Quarter Consolidated Financial Statements
(1) Summary of Quarter Consolidated Balance Sheets for the Nine Months Period ended December 31, 2007 (Year ending March 31, 2008)
(Note: Amounts are truncated to one million yen)

(Note: Amounts are truncated to one million yen)

(2) Summary of Quarter Consolidated Statements of Income for the Nine Months Period ended December 31, 2007 (Year ending March 31, 2008)
(Note: Amounts are truncated to one million yen)

| Account | Previous Period(From April 1, 2006To December 31, 2006) |  | Current Period(From April 1, 2007To December 31, 2007) |  | Change in amount |  | Previous Period(From April 1, 2006To March 31, 2007) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | Ratio | Amount | Ratio | Amount | Change Ratio | Amount | Ratio |
| Net sales Cost of goods sold | $\begin{aligned} & 145,796 \\ & 105,334 \end{aligned}$ | $\begin{array}{r} \hline \% \\ 100.0 \\ 72.2 \end{array}$ | $\begin{array}{r} 129,982 \\ 92,813 \end{array}$ | $\begin{array}{r} \hline \% \\ 100.0 \\ 71.4 \end{array}$ | $\begin{aligned} & (15,813) \\ & (12,520) \end{aligned}$ | $\begin{array}{r} \hline \% \\ (10.8) \\ (11.9) \end{array}$ | $\begin{aligned} & 184,362 \\ & 132,142 \end{aligned}$ | $\begin{array}{r} \hline \% \\ 100.0 \\ 71.7 \end{array}$ |
| Gross profit <br> Selling, general and administrative expenses | $\begin{aligned} & 40,461 \\ & 30,449 \end{aligned}$ | $\begin{aligned} & 27.8 \\ & 20.9 \end{aligned}$ | $\begin{aligned} & 37,168 \\ & 26,147 \end{aligned}$ | 28.6 20.1 | $\begin{aligned} & \hline(3,293) \\ & (4,302) \end{aligned}$ | $\begin{array}{r} (8.1) \\ (14.1) \end{array}$ | $\begin{aligned} & 52,220 \\ & 39,167 \end{aligned}$ | $\begin{aligned} & \hline 28.3 \\ & 21.2 \end{aligned}$ |
| Operating income | 10,012 | 6.9 | 11,021 | 8.5 | 1,009 | 10.1 | 13,053 | 7.1 |
| Non-operating income | 1,526 | 1.0 | 1,338 | 1.0 | (188) | (12.4) | 1,657 | 0.9 |
| Interest income | 203 |  | 319 |  | 116 |  | 308 |  |
| Dividend income | 558 |  | 613 |  | 54 |  | 560 |  |
| Exchange gain | 395 |  | - |  | (395) |  | 313 |  |
| Others | 369 |  | 404 |  | 35 |  | 475 |  |
| Non-operating expenses | 2,399 | 1.6 | 2,519 | 1.9 | (120) | 5.0 | 3,355 | 1.8 |
| Interest expenses | 1,200 |  | 1,395 |  | 194 |  | 1,645 |  |
| Depreciation | 281 |  | 318 |  | 37 |  | 381 |  |
| Exchange loss | - |  | 193 |  | 193 |  | - |  |
| Equity in loss of affiliate | 534 |  | 471 |  | (62) |  | 791 |  |
| Others | 383 |  | 141 |  | (241) |  | 537 |  |
| Recurring income | 9,139 | 6.3 | 9,840 | 7.6 | 700 | 7.7 | 11,355 | 6.2 |
| Extraordinary gains | 13,425 | 9.2 | 316 | 0.2 | $(13,108)$ |  | 13,660 | 7.4 |
| Gain on sale of fixed assets | 22 |  | 58 |  | 35 |  | 30 |  |
| Governmental subsidies received | 666 |  | 4 |  | (661) |  | 661 |  |
| Gain on sale of investment securities | 12,706 |  | - |  | $(12,706)$ |  | 12,706 |  |
| Life insurance income | - |  | 191 |  | 191 |  | - |  |
| Others | 30 |  | 62 |  | 32 |  | 261 |  |
| Extraordinary losses | 7,353 | 5.1 | $\underline{903}$ | 0.7 | $(6,450)$ |  | 8,240 | 4.5 |
| Loss on sale and disposal of fixed assets | 271 |  | 171 |  | (100) |  | 516 |  |
| Impairment loss on fixed assets | 1,286 |  | - |  | $(1,286)$ |  | 1,286 |  |
| Allowance for loss on clearance of business | 1,954 |  | - |  | $(1,954)$ |  | 1,954 |  |
| Loss on investment securities | 268 |  | - |  | (268) |  | 268 |  |
| Loss on disposal of inventories | 112 |  | 48 |  | (64) |  | 253 |  |
| Abnormal manufacturing cost | 177 |  | 96 |  | (81) |  | 246 |  |
| Advanced depreciation on fixed assets | 654 |  | 3 |  | (650) |  | 650 |  |
| Allowance for doubtful debts | 2,307 |  | 12 |  | $(2,295)$ |  | 2,361 |  |
| Allowance for accrued severance indemnity for directors and corporate auditors in prior years | - |  | 471 |  | 471 |  | - |  |
| Others | 318 |  | 99 |  | (218) |  | 703 |  |
| Net(Quarter) income before adjustment of taxes | 15,212 | 10.4 | 9,253 | 7.1 | 5,958 | (39.2) | 16,775 | 9.1 |
| Corporate, inhabitants and enterprise taxes | 9,305 | 6.3 | 3,889 | 3.0 | $(5,416)$ |  | 10,059 | 5.5 |
| Adjustment for deferred taxes | $(2,625)$ | (1.8) | 9 | 0.0 | 2,635 |  | $(1,873)$ | (1.0) |
| Minority shareholders' share in net income of consolidated subsidiaries | 1 | 0.0 | 83 | 0.0 | 82 |  | 33 | 0.0 |
| Net(Quarter) income | 8,530 | 5.9 | 5,270 | 4.1 | $(3,259)$ | (38.2) | 8,555 | 4.6 |

(3) Consolidated Statement of Shareholders' Equity

Previous period (From April 1, 2006 to December 31, 2006)
(Note: Amounts are truncated to one million yen)

|  | Shareholders' equity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Capital | Capital surplus | Earned surplus | Treasury stock | Total shareholders' equity |
| Balance at March 31, 2006 | 28,663 | 29,972 | 34,545 | (648) | 92,532 |
| Increase (decrease) during the period |  |  |  |  |  |
| Dividend of surplus |  |  | $(4,096)$ |  | $(4,096)$ |
| Bonuses to directors and corporate auditors |  |  | (91) |  | (91) |
| Net(Quarter) income |  |  | 8,530 |  | 8,530 |
| Acquisition of treasury stock |  |  |  | (76) | (76) |
| Disposal of treasury stock |  | 1 |  | 8 | 9 |
| Decrease in earned surplus due to addition of consolidated subsidiaries |  |  | (201) |  | (201) |
| Increase (decrease) of the items other than shareholders' equity during the period |  |  |  |  | - |
| Net increase (decrease) during the period | - | 1 | 4,141 | (68) | $(4,074)$ |
| Balance at December 31, 2006 | 28,663 | 29,973 | 38,687 | (717) | 96,606 |


|  | Valuation and translation differences |  |  | Minority interests | Total net assets |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valuation differences of other securities | Foreign currency translation adjustments | Total valuation and translation differences |  |  |
| Balance at March 31, 2006 | 25,563 | $(5,705)$ | 19,858 | 1,612 | 114,003 |
| Increase (decrease) during the period |  |  |  |  |  |
| Dividend of surplus |  |  | - |  | $(4,096)$ |
| Bonuses to directors and corporate auditors |  |  | - |  | (91) |
| Net(Quarter) income |  |  | - |  | 8,530 |
| Acquisition of treasury stock |  |  | - |  | (76) |
| Disposal of treasury stock |  |  | - |  | 9 |
| Decrease in earned surplus due to addition of consolidated subsidiaries |  |  | - |  | (201) |
| Increase (decrease) of the items other than shareholders' equity during the period | $(2,699)$ | 2,544 | (154) | (284) | (439) |
| Net increase (decrease) during the period | $(2,699)$ | 2,544 | (154) | (284) | 3,635 |
| Balance at December 31, 2006 | 22,864 | $(3,160)$ | 19,704 | 1,327 | 117,638 |

Current period (From April 1, 2007 to December 31, 2007)
(Note: Amounts are truncated to one million yen)

|  | Shareholders' equity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Capital | Capital <br> surplus | Earned surplus | Treasury stock | Total shareholders' equity |
| Balance at March 31, 2007 | 28,663 | 29,973 | 39,148 | (741) | 97,044 |
| Increase (decrease) during the period |  |  |  |  |  |
| Dividend of surplus |  |  | $(4,126)$ |  | $(4,126)$ |
| Net(Quarter) income |  |  | 5,270 |  | 5,270 |
| Acquisition of treasury stock |  |  |  | (56) | (56) |
| Disposal of treasury stock |  | 2 |  | 7 | 9 |
| Increase (decrease) of the items other than shareholders' equity during the period |  |  |  |  | - |
| Net increase (decrease) during the period | - | 2 | 1,144 | (48) | 1,097 |
| Balance at December 31, 2007 | 28,663 | 29,975 | 40,293 | (790) | 98,141 |


|  | Valuation and translation differences |  |  | Minority interests | Total net assets |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valuation differences of other securities | Foreign currency translation adjustments | Total valuation and translation differences |  |  |
| Balance at March 31, 2007 | 29,883 | $(1,276)$ | 28,606 | 1,369 | 127,020 |
| Increase (decrease) during the period |  |  |  |  |  |
| Dividend of surplus |  |  | - |  | $(4,126)$ |
| Net(Quarter) income |  |  | - |  | 5,270 |
| Acquisition of treasury stock |  |  | - |  | (56) |
| Disposal of treasury stock |  |  | - |  | 9 |
| Increase (decrease) of the items other than shareholders' equity during the period | $(6,482)$ | (136) | $(6,619)$ | 84 | $(6,534)$ |
| Net increase (decrease) during the period | $(6,482)$ | (136) | $(6,619)$ | 84 | $(5,436)$ |
| Balance at December 31, 2007 | 23,401 | $(1,413)$ | 21,987 | 1,454 | 121,583 |

Previous period (From April 1, 2006 to March 31, 2007)
(Note: Amounts are truncated to one million yen)

|  | Shareholders' equity |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Capital | Capital surplus | Earned surplus | Treasury stock | Total shareholders' equity |
| Balance at March 31, 2006 | 28,663 | 29,972 | 34,545 | (648) | 92,532 |
| Increase (decrease) during the period |  |  |  |  |  |
| Dividend of surplus |  |  | $(4,096)$ |  | $(4,096)$ |
| Bonuses to directors and corporate auditors |  |  | (91) |  | (91) |
| Net income |  |  | 8,555 |  | 8,555 |
| Acquisition of treasury stock |  |  |  | (101) | (101) |
| Disposal of treasury stock |  | 1 |  | 9 | 10 |
| Increase in earned surplus due to divestiture of consolidated subsidiaries |  |  | 436 |  | 436 |
| Decrease in earned surplus due to addition of consolidated subsidiaries |  |  | (201) |  | (201) |
| Increase (decrease) of the items other th an shareholders' equity during the period |  |  |  |  | - |
| Net increase (decrease) during the period | - | 1 | 4,602 | (92) | 4,512 |
| Balance at March 31, 2007 | 28,663 | 29,973 | 39,148 | (741) | 97,044 |


|  | Valuation and translation differences |  |  | Minority interests | Total net assets |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Valuation differences of other securities | Foreign currency translation adjustments | Total valuation and translation differences |  |  |
| Balance at March 31, 2006 | 25,563 | $(5,705)$ | 19,858 | 1,612 | 114,003 |
| Increase (decrease) during the period |  |  |  |  |  |
| Dividend of surplus |  |  | - |  | $(4,096)$ |
| Bonuses to directors and corporate auditors |  |  | - |  | (91) |
| Net income |  |  | - |  | 8,555 |
| Acquisition of treasury stock |  |  | - |  | (101) |
| Disposal of treasury stock |  |  | - |  | 10 |
| Increase in earned surplus due to divestiture of consolidated subsidiaries |  |  | - |  | 436 |
| Decrease in earned surplus due to addition of consolidated subsidiaries |  |  | - |  | (201) |
| Increase (decrease) of the items other th an shareholders' equity during the period | 4,319 | 4,428 | 8,748 | (243) | 8,505 |
| Net increase (decrease) during the period | 4,319 | 4,428 | 8,748 | (243) | 13,017 |
| Balance at March 31, 2007 | 29,883 | $(1,276)$ | 28,606 | 1,369 | 127,020 |

(4) Summary of Quarter Consolidated Statements of Cash Flow
(Note: Amounts are truncated to one million yen)

|  | Previous Period <br> (From April 1, 2006 <br> To December 31, 2006) | Current Period <br> (From April 1, 2007 <br> To December 31, 2007) | Previous Period (From April 1, 2006 To March 31, 2007) |
| :---: | :---: | :---: | :---: |
| Division | Amount | Amount | Amount |
| Cash flows from operating activities |  |  |  |
| Net income before adjustment for taxes | 15,212 | 9,253 | 16,775 |
| Depreciation and amortization | 9,041 | 10,886 | 12,469 |
| Impairment loss on fixed assets | 1,286 | - | 1,286 |
| Amortization of goodwill | 115 | 181 | 129 |
| Equity in loss of affiliate | 534 | 471 | 791 |
| Allowance for doubtful debts | 2,307 | - | 2,361 |
| Allowance for loss on clearance of business | 1,954 |  | 1,954 |
| Increase (decrease) in allowance for doubtful accounts | 35 | 19 | (92) |
| Interest and dividend income | (762) | (933) | (868) |
| Interest expenses | 1,200 | 1,395 | 1,645 |
| Exchange loss (gain) | (34) | (59) | (68) |
| Gain on sales of shares of subsidiary company | $(12,706)$ | - | $(12,706)$ |
| Decrease (increase) in trade receivables | $(4,574)$ | $(6,097)$ | $(2,186)$ |
| Decrease (increase) in inventories | $(3,186)$ | $(4,995)$ | $(3,061)$ |
| Increase (decrease) in trade payables | 601 | 1,804 | $(1,982)$ |
| Decrease (increase) in other assets | (700) | 364 | (565) |
| Increase (decrease) in other liabilities | 1,739 | $(1,091)$ | 2,678 |
| Bonuses to directors and corporate auditors | (96) | - | (96) |
| Other non-operating income/expenses and extraordinary gains/losses | 773 | (77) | 882 |
| Subtotal | 12,740 | 11,120 | 19,347 |
| Interest and dividends received | 843 | 916 | 830 |
| Interest paid | $(1,266)$ | $(1,320)$ | $(1,697)$ |
| Other revenues | 1,472 | 731 | 1,590 |
| Other expenditures | (212) | (234) | (262) |
| Income taxes paid | $(5,253)$ | $(10,029)$ | $(5,320)$ |
| Cash flows from operating activities | 8,324 | 1,183 | 14,488 |
| Cash flows from investing activities |  |  |  |
| Deposits in time deposits | $(4,263)$ | $(1,445)$ | $(5,792)$ |
| Proceeds from matured time deposits | 2,677 | 1,446 | 7,665 |
| Payments for purchases of securities | $(2,244)$ | $(1,014)$ | $(2,244)$ |
| Proceeds from sales of securities | 24 | - | 24 |
| Payments for acquisition of shares with change In scope of consolidated subsidiary | (517) | $(3,125)$ | $(1,220)$ |
| Proceeds from sales of shares with change in scope of consolidated subsidiary | 19,372 | - | 19,372 |
| Payments for acquisition of fixed assets | $(14,944)$ | $(14,863)$ | $(19,911)$ |
| Proceeds from sales of fixed assets | 20 | 155 | 273 |
| Increase(decrease) in short-term lending | (833) | (784) | $(1,078)$ |
| Collections of loans receivable | 48 | 59 | 59 |
| Expenditures for other investments | (112) | (1) | (112) |
| Revenues from other investments | 40 | 29 | 40 |
| Cash flows from investing activities Cash flows from investing activities | (730) | $(19,544)$ | $(2,924)$ |
| Net increase (decrease) in short-term borrowings | 5,749 | 2,624 | 121 |
| Net increase (decrease) in commercial paper | $(9,000)$ | - | $(9,000)$ |
| Proceeds from long-term borrowings | 9,984 | 29,037 | 20,853 |
| Repayment of long-term borrowings | $(10,299)$ | $(20,256)$ | $(13,181)$ |
| Payments for redemption of bonds | $(10,030)$ | (30) | $(10,060)$ |
| Proceeds from issuance of shares | - | 3 | ( |
| Proceeds from disposal of treasury stock | 9 | 9 | 10 |
| Payments for acquisitions of treasury stock | (76) | (56) | (101) |
| Repayments of finance lease obligations | (205) | (23) | (205) |
| Payments for dividends | $(4,062)$ | $(4,100)$ | $(4,090)$ |
| Other payments | (0) | (14) | (0) |
| Cash flows from financing activities | $(17,931)$ | 7,194 | $(15,654)$ |
| Effect of exchange rate changes on cash and cash equivalents | 102 | (2) | 208 |
| Increase (decrease) in cash and cash equivalents | $(10,234)$ | $(11,168)$ | $(3,881)$ |
| Balance of cash and cash equivalents at the beginning of the period | 49,914 | 46,109 | 49,914 |
| Increase in cash and cash equivalents due to inclusion of new subsidiary in consolidation | 77 | ${ }^{-}$ | 77 |
| Balance of cash and cash equivalents at the end of the period | 39,757 | 34,941 | 46,109 |

(5) Segment information
[Segment information by business category]
Previous period (From April 1, 2006 to December 31, 2006) (Note: Amounts are truncated to one million yen)

|  | Medical <br> Equipment | Pharma- <br> ceutical |  <br> Materials | Store | Other | Total | Eliminations <br> /Corporate | Consolidated |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales <br> (1)Sales to third parties <br> (2)Inter-segment sales <br> and transfers | 71,827 | 31,995 | 10,186 | 30,973 | 813 | 145,796 | - | 145,796 |
| Total | 3 | - | 2,538 | - | 204 | 2,746 | $(2,746)$ | - |
| Operating expenses | 61,305 | 29,574 | 11,326 | 30,702 | 865 | 133,774 | 2,009 | 135,784 |
| Operating income(loss) | 10,525 | 2,421 | 1,398 | 270 | 152 | 14,767 | $(4,755)$ | 10,012 |

Current period (From April 1, 2007 to December 31, 2007) (Note: Amounts are truncated to one million yen)

|  | Medical <br> Equipment | Pharma- <br> ceutical |  <br> Materials | Other | Total | Eliminations <br> /Corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales <br> (1)Sales to third parties <br> (2)Inter-segment sales <br> and transfers | 83,281 | 37,491 | 8,491 | 718 | 129,982 | - | 129,982 |
| Total | - | - | 2,393 | 51 | 2,444 | $(2,444)$ | - |
| Operating expenses | 70,882 | 34,610 | 9,509 | 768 | 115,771 | 3,189 | 118,960 |
| Operating income(loss) | 12,398 | 2,880 | 1,374 | 10,884 | 1 | 16,655 | $(5,633)$ |

Previous period (From April 1, 2006 to March 31, 2007) (Note: Amounts are truncated to one million yen)

|  | Medical <br> Equipment | Pharma- <br> ceutical |  <br> Materials | Store | Other | Total | Eliminations <br> /Corporate | Consolidated |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales <br> (1)Sales to third parties <br> (2)Inter-segment sales <br> and transfers | 97,300 | 42,152 | 12,918 | 30,973 | 1,017 | 184,362 | - | 184,362 |
| Total | 3 | - | 3,445 | - | 220 | 3,668 | $(3,668)$ | - |
| Operating expenses | 82,970 | 38,854 | 14,498 | 30,702 | 1,087 | 168,113 | 3,195 | 171,309 |
| Operating income(loss) | 14,333 | 3,298 | 1,865 | 270 | 150 | 19,918 | $(6,864)$ | 13,053 |

(Notes) 1. Classification of business categories and main products in each business category
Business categories are classified based on the proximity in terms of purposes and manners of usage of the products in the market.
Main products belonging to each business categories are as follows:

| Business <br> category | Main products and commodities |
| :---: | :---: |
| Medical <br> Equipment | Dialyzers, blood tubing sets, injection needles, syringes, and infusion sets, etc |
| Pharmaceutical | Half-type and full-type kits, double-bag kits, pre-filled syringes, dialysate solution, and <br> circulatory drugs, etc. |
|  <br> Materials | Glass for pharmaceutical containers, glass for thermos bottles, glass for lighting <br> purposes, stoppers for plastic containers and rubber stoppers, etc. |
| Store | Fresh meat and fish, vegetables, fruits, processed food, daily foods, frozen foods, <br> general groceries and medicine, etc. |
| Other | Machinery for manufacture of medical equipment and real estate rental income, etc. |

2. Operating expenses of "Eliminations/Corporate" for the consolidated accounting periods of the nine months ended December 31, 2006, the nine months ended December 31, 2007, and the year ended March 31,2007 included unallocated corporate costs of 4,755 million yen, 5,633 million yen, and 6,864 million yen respectively.
The unallocated corporate costs consisted primarily of the parent company's research and development costs and headquarters administration costs.
[Segment information by geographical area]
Previous period (From April 1, 2006 to December 31, 2006) (Note: Amounts are truncated to one million yen)

|  | Japan | America | Europe | Asia | Total | Eliminations /Corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales <br> (1)Sales to third parties <br> (2)Inter-segment sales and transfers | $\begin{array}{r} 125,604 \\ 18,017 \end{array}$ | $\begin{array}{r} 12,375 \\ 519 \end{array}$ | $\begin{array}{r} 5,139 \\ 3 \end{array}$ | $\begin{aligned} & \text { 2,676 } \\ & 9,022 \end{aligned}$ | 145,796 <br> 27,563 | $(27,563)$ | 145,796 |
| Total | 143,621 | 12,894 | 5,143 | 11,699 | 173,359 | $(27,563)$ | 145,796 |
| Operating expenses | 128,571 | 13,482 | 4,915 | 11,199 | 158,168 | $(22,384)$ | 135,784 |
| Operating income(loss) | 15,050 | (587) | 227 | 500 | 15,191 | $(5,179)$ | 10,012 |

Current period (From April 1, 2007 to December 31, 2007) (Note: Amounts are truncated to one million yen)

|  | Japan | America | Europe | Asia | Total | Eliminations /Corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales <br> (1)Sales to third parties <br> (2)Inter-segment sales and transfers | $\begin{array}{r} 103,285 \\ 21,082 \end{array}$ | $15,305$ <br> 939 | $\begin{array}{r} 6,759 \\ 4 \end{array}$ | $\begin{array}{r} 4,631 \\ 10,395 \end{array}$ | $\begin{array}{r} 129,982 \\ 32,422 \end{array}$ | $(32,422)$ | 129,982 |
| Total | 124,368 | 16,244 | 6,764 | 15,027 | 162,404 | $(32,422)$ | 129,982 |
| Operating expenses | 106,929 | 17,126 | 6,462 | 14,317 | 144,835 | $(25,874)$ | 118,960 |
| Operating income(loss) | 17,439 | (882) | 302 | 709 | 17,569 | $(6,547)$ | 11,021 |

Previous period (From April 1, 2006 to March 31, 2007)

|  | Japan | America | Europe | Asia | Total | Eliminations /Corporate | Consolidated |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Net sales <br> (1)Sales to third parties <br> (2)Inter-segment sales and transfers | $\begin{array}{r} 156,042 \\ 23,610 \end{array}$ | 17,382 <br> 804 | 7,102 <br> 86 | $\begin{array}{r} 3,835 \\ 12,373 \end{array}$ | $\begin{array}{r} 184,362 \\ 36,875 \end{array}$ | $(36,875)$ | 184,362 |
| Total | 179,653 | 18,186 | 7,188 | 16,208 | 221,238 | $(36,875)$ | 184,362 |
| Operating expenses | 159,255 | 19,133 | 7,050 | 15,755 | 201,193 | $(29,884)$ | 171,309 |
| Operating income(loss) | 20,398 | (946) | 138 | 453 | 20,044 | $(6,991)$ | 13,053 |

(Note) 1. Operating expenses of "Eliminations/Corporate" for the consolidated accounting periods of the nine months ended December 31, 2006, the nine months ended December 31, 2007, and the year ended March 31, 2007 included unallocated corporate costs of 4,755 million yen, 5,633 million yen, and 6,864 million yen respectively.
The unallocated corporate costs consisted primarily of the parent company's research and development costs and headquarters administration costs.
2. Classification of countries or areas is based on geographical proximity.
3. The major countries included in each geographical area are as follows:

America........ The United States of America and Brazil
Europe......... Belgium
Asia..............China, Thailand and Singapore
[Overseas Sales]
Previous period (From April 1, 2006 to December 31, 2006) (Note: Amounts are truncated to one million yen)

|  | America | Europe | Asia | Total |
| :--- | ---: | ---: | ---: | ---: |
| 1. Overseas sales | 23,237 | 10,867 | 5,404 | 39,508 |
| 2. Consolidated net sales |  |  |  |  |
| Percentage of overseas sales <br> to consolidated net sales (\%) | $15.9 \%$ | $7.5 \%$ | $3.7 \%$ | 145,796 |

Current period (From April 1, 2007 to December 31, 2007) (Note: Amounts are truncated to one million yen)

|  | America | Europe | Asia | Total |
| :---: | :---: | :---: | :---: | :---: |
| 1. Overseas sales | 26,645 | 14,410 | 8,207 | 49,263 |
| 2. Consolidated net sales |  |  |  | 129,982 |
| 3. Percentage of overseas sales to consolidated net sales (\%) | 20.5\% | 11.1\% | 6.3\% | 37.9\% |

Previous period (From April 1, 2006 to March 31, 2007) (Note: Amounts are truncated to one million yen)

|  | America | Europe | Asia | Total |
| :--- | ---: | ---: | ---: | ---: |
| 1. Overseas sales | 31,899 | 15,071 | 7,567 | 54,538 |
| 2. Consolidated net sales |  |  |  |  |
| Percentage of overseas sales <br> to consolidated net sales (\%) | $17.3 \%$ | $8.2 \%$ | $4.1 \%$ | 184,362 |

(Notes) 1. Overseas sales represent those of the Company and the consolidated subsidiaries to countries and areas outside of Japan
2. Classification of countries or areas is based on geographical proximity.
3. The major countries included in each geographical area are as follows:

America.........The United States of America, Canada and Brazil
Europe.......... Belgium, Denmark and Germany
Asia.............. China, India, Indonesia, Taiwan and Thailand
7. Production, Orders received and Sales
(1) Production
(Note: Amounts are truncated to one million yen)

| Business segment | Previous Period <br> (From April 1, 2006 <br> To December 31, 2006) |  | Current Period <br> (From April 1, 2007 <br> To December 31, 2007) |  | Previous Period <br> (From April 1, 2006 <br> To March 31, 2007) |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount <br> produced | Ratio of change <br> from the previous <br> period (\%) | Amount <br> produced | Ratio of change <br> from the previous <br> period (\%) | Amount <br> produced | Ratio of change <br> from the previous <br> period (\%) |
| Medical Equipment | 54,215 | 8.7 | 62,670 | 15.6 | 73,011 | 11.5 |
| Pharmaceutical | 30,870 | 15.7 | 35,715 | 15.7 | 41,744 | 16.4 |
| Glass \& Materials | 2,653 | 6.5 | 2,349 | $(11.5)$ | 3,253 | $(4.8)$ |
| Other | 502 | 2.6 | 1,151 | 129.2 | 700 | $(23.3)$ |
| Total | 88,242 | 11.0 | 101,886 | 15.5 | 118,709 | 12.4 |

(Notes) 1. Amounts produced are calculated based on average selling prices.
2. The above amounts are after eliminations of the inter-segment transactions.
3. The above amounts do not include the related consumption taxes etc.
(2) Orders received

Since we adopt the production system based on estimated orders, there is nothing applicable hereto regarding the amount and the balance of orders received.
(3) Sales
(Note: Amounts are truncated to one million yen)

| Business segment | Previous Period <br> (From April 1, 2006 <br> To December 31, 2006) | Current Period <br> (From April 1, 2007 <br> To December 31, 2007) |  | Previous Period <br> (From April 1, 2006 <br> To March 31, 2007) |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount sold | Ratio of change <br> from the previous <br> period (\%) | Amount sold | Ratio of change <br> from the previous <br> period (\%) | Amount sold |  |
| Ratio of change <br> from the previous <br> period (\%) |  |  |  |  |  |  |
| Medical Equipment | 71,827 | 5.7 | 83,281 | 15.9 | 97,300 | 7.1 |
| Pharmaceutical | 31,995 | 22.1 | 37,491 | 17.2 | 42,152 | 19.7 |
| Glass \& Materials | 10,186 | 17.1 | 8,491 | $(16.6)$ | 12,918 | 8.3 |
| Store | 30,973 | $(40.7)$ |  | - | 30,973 | $(54.0)$ |
| Other | 813 | $(17.2)$ | 718 | $(11.6)$ | 1,017 | $(33.0)$ |
| Total | 145,796 | $(6.6)$ | 129,982 | $(10.8)$ | 184,362 | $(10.9)$ |

(Notes) 1. The above amounts are after eliminations of the intersegment transactions.
2. The above amounts do not include the related consumption taxes etc.

