## Summary Report of Consolidated Financial Results

For the Three Months Period ended June 30, 2005 (Year ending March 31, 2006)
August 10, 2005

## Company name: NIPRO CORPORATION

(Code No.: 8086 TSE/CSE-1st section)
(URL: http://www.nipro.co.jp/)
Representative: Minoru Sano, President and Representative Director
Contact: Akihiko Yamabe, Director, General Manager of Accounting \& Corporate Planning Division
TEL: (06) 6372-2331

1. Matters related to the preparation of quarterly financial summary
(1) Adoption of simplified accounting treatments: No
(2) Difference in the method of accounting recognition from the most recent year: No
(3) Changes in the scope of consolidation and application of the equity method: Yes
(Consolidated subsidiary added: 3)
2. Financial results for the three months ended June 30, 2005.(From April 1, 2005 to June 30, 2005)
(1) Results of Operations
(Note: Amounts are truncated to one million yen)

|  | Net Sales | Operating <br> Income | Recurring <br> Income | Net (Quarter) <br> Income |  |  |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ | Millions of yen | $\%$ |
| 3 months ended June 30,2005 | 49,975 | 5.7 | 3,537 | 4.1 | 3,542 | 12.0 | 1,054 | (39.2) |
| 3 months ended June 30,2004 | 47,271 | 2.3 | 3,397 | $(9.0)$ | 3,164 | $(2.5)$ | 1,734 | 16.4 |
| Year ended March 31, 2005 | 192,320 |  | 10,404 |  | 8,685 |  | 4,518 |  |


|  | Basic Earnings <br> per Share | Diluted Earnings <br> per Share |
| :--- | ---: | ---: |
| 3 Yonths ended June 30,2005 | 16.59 | Yen |
| 3 months ended June 30,2004 | 27.26 | - |
| Year ended March 31, 2005 | 69.37 | - |

(Note) Percentage for net sales, operating income, etc. represents the ratio of change over from same period of the previous year.
[Supplementary information on the consolidated results of operations]
For this three months period, while decelerating foreign economy and rise in crude oil price continued, corporate capital investments and individual consumption showed a steady trend and the Japanese economy was, on the whole, felt to have made little improvement.

Under the circumstances, we continued to work hard on development of new products and on reinforcement of productivity and sales capabilities so as to improve profitability.

As a result, net sales for this three months period increased by $5.7 \%$ from the same period of the previous year to 49,975 million yen. This was primarily because of the growth of the Medical Division

Operating income increased by $4.1 \%$ to 3,537 million yen, and recurring income increased by $12.0 \%$ to 3,542 million yen. On the other hand, net quarter income decreased by $39.2 \%$ to 1,054 million yen, due to impairment loss included in extraordinary loss.
(2)Financial Position

|  | Total Assets | Shareholders' <br> Equity | Ratio of <br> Shareholders' Equity <br> to Total Assets | Shareholders' <br> Equity per Share |
| :--- | ---: | ---: | ---: | :---: |
| 3 months ended June 30,2005 | Millions of yen | Millions of yen | $\%$ <br> Millions of yen <br> 3 months ended June 30,2004 | 291,484 |

Cash Flows

|  | Cash flow from <br> operating activities | Cash flow from <br> investing activities | Cash flow from <br> financing activities | Cash and cash <br> equivalent |
| :--- | :---: | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | Millions of yen | Millions of yen |
| 3 months ended June 30,2005 | $(1,112)$ | $(8,395)$ | $(1,219)$ | 43,317 |
| 3 months ended June 30,2004 | 488 | $(2,132)$ | 1,873 | 42,441 |
| Year ended March 31, 2005 | 17,375 | $(12,627)$ | 7,088 | 53,734 |

[Supplementary information on the changes in the financial position]
(1)Changes in the financial position

Total assets decreased by 2,264 million yen from the end of the previous fiscal year to 291,484 million yen. The decrease consisted of decrease in current asset by 7,233 million yen and increase in fixed assets by 4,969 million yen.

Current assets decreased mainly because of the decrease in cash and bank deposits as a result of the payment for income taxes, purchases of fixed assets as well as repayments for long-term bank loans.

Liabilities, on the other hand, decreased by 2,502 million yen to 192,937 million yen, and Shareholders' Equity increased by 181 million yen to 96,881 million yen.

## (2)Cash flows

As regards cash flows for this three month period, net cash used in operating activities amounted to 1,112 million yen, primarily reflecting the payment for income taxes. Net cash used in investing activities amounted to 8,395 million yen mainly due to payments for acquisition of fixed assets. Net cash used in financing activities amounted to 1,219 million yen reflecting repayment of long-term bank loans. As a result, the balance of cash and cash equivalent at the end of this three month period decreased by 10,417 million yen to 43,317 million yen.
(Reference)
Projection for Consolidated Results for the Year ending March 31, 2006 (From April 1, 2004 to March 31, 2005)

|  | Sales | Recurring Income | Net Income |
| :--- | :---: | :---: | :---: |
|  | Millions of yen | Millions of yen | Millions of yen |
| 6 months ending Sep. 30, 2005 | 99,500 | 5,600 | 2,000 |
| Year ending March 31, 2006 | 206,000 | 11,200 | 4,800 |

(Reference) Projected Earnings per Share for the Year ending March 31, 2006: 73.82yen
[Supplementary information on the business forecasts]
The severe management environment is anticipated to continue, due to the concern in jump in crude oil price and rise in interest rate. We will, however, continue to work on development of new products, strengthen productivity of each division, and strive hard to improve profitability.

There is no amendment to the forecast announced on May 20, 2005.

* The above forecasts are based on the information available to the management as of the date of this report. The actual results may be different from these forecasts due to various factors occurring hereafter.


## Consolidated Balance Sheets

| Account Period | Three months ended June 30, 2005 |  | Year ended March 31, 2005 |  | Increase (decrease) | Three months ended June 30, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | Amount | \% |
| (ASSETS) |  |  |  |  |  |  |  |
| Current assets | 128,131 | 44.0 | 135,365 | 46.1 | $(7,233)$ | 124,237 | 44.9 |
| Cash and bank deposits | 45,871 |  | 56,153 |  | $(10,281)$ | 44,476 |  |
| Trade notes and accounts receivable | 41,145 |  | 40,144 |  | 1,000 | 41,732 |  |
| Inventories | 35,996 |  | 33,649 |  | 2,346 | 32,335 |  |
| Deferred tax assets | 1,820 |  | 2,203 |  | (383) | 1,479 |  |
| Others | 3,531 |  | 3,423 |  | 108 | 4,419 |  |
| Allowance for doubtful accounts | (233) |  | (209) |  | (24) | (205) |  |
| Fixed assets | 163,353 | 56.0 | 158,383 | 53.9 | 4,969 | 152,223 | 55.1 |
| Tangible fixed assets | 103,042 | 35.3 | 98.788 | 33.6 | 4,254 | 95,425 | 34.5 |
| Buildings and structures | 41,030 |  | 40,718 |  | 311 | 42,256 |  |
| Machinery, equipment and vehicles | 25,900 |  | 23,990 |  | 1,910 | 22,728 |  |
| Land | 23,224 |  | 22,839 |  | 385 | 22,461 |  |
| Construction in progress | 8,059 |  | 7,232 |  | 826 | 3,940 |  |
| Others | 4,827 |  | 4,007 |  | 820 | 4,038 |  |
| Intangible fixed assets | 971 | 0.3 | 941 | 0.3 | $\underline{29}$ | 945 | 0.4 |
| Consolidation adjustments | 40 |  | 2 |  | 37 | 15 |  |
| Others | 931 |  | 939 |  | (8) | 930 |  |
| Investments and other assets | 59,339 | 20.4 | 58,653 | 20.0 | 685 | 55,852 | 20.2 |
| Investment securities | 41,941 |  | 41,706 |  | 235 | 38,910 |  |
| Long-term loans receivable | 2,425 |  | 2,459 |  | (33) | 2,443 |  |
| Deferred tax assets | 508 |  | 238 |  | 269 | 206 |  |
| Lease deposits | 11,521 |  | 11,513 |  | 7 | 11,766 |  |
| Others | 3,616 |  | 3,465 |  | 150 | 3,174 |  |
| Allowance for doubtful accounts | (674) |  | (730) |  | 56 | (647) |  |
| Total assets | 291,484 | 100.0 | 293,748 | 100.0 | $(2,264)$ | 276,461 | 100.0 |

[^0]| Period | Three months ended June 30, 2005 |  | Year ended March 31, 2005 |  | Increase (decrease) | Three months ended June 30, 2004 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Amount | \% | Amount | \% | Amount | Amount | \% |
| (LIABILITIES) <br> Current liabilities | 105,319 | 36.1 | 96,241 | 32.7 | 9,078 | 94,535 | 34.2 |
| Trade notes and accounts payables | 29,965 |  | 29,084 |  | 881 | 28,049 |  |
| Shorts-term bank loans | 42,276 |  | 40,443 |  | 1,833 | 35,298 |  |
| Current portion of bonds | 13,020 |  | 3,000 |  | 10,020 | 10,000 |  |
| Other payables | 4,102 |  | 4,614 |  | (511) | 3,930 |  |
| Income taxes payable | 1,317 |  | 3,493 |  | $(2,176)$ | 1,300 |  |
| Accrued bonuses | 873 |  | 1,405 |  | (531) | 722 |  |
| Notes payables for plant and equipment | 2,691 |  | 2,936 |  | (245) | 3,985 |  |
| Commercial paper | 7,000 |  | 7,000 |  | - | 7,000 |  |
| Others | 4,071 |  | 4,262 |  | (191) | 4,247 |  |
| Non-current liabilities | 87,617 | 30.1 | 99,198 | 33.8 | $(11,580)$ | 88,570 | 32.0 |
| Bonds | 16,050 |  | 26,000 |  | $(9,950)$ | 26,000 |  |
| Convertible-bonds-type bonds with stock acquisition rights | 14,000 |  | 14,000 |  | - | 14,000 |  |
| Long-term borrowings | 44,429 |  | 46,183 |  | $(1,753)$ | 36,922 |  |
| Deferred tax liabilities | 6,651 |  | 6,753 |  | (101) | 5,309 |  |
| Accrued pension and severance cost | 3,002 |  | 2,867 |  | 134 | 2,714 |  |
| Others | 3,483 |  | 3,393 |  | 89 | 3,623 |  |
| Total Liabilities | 192,937 | 66.2 | 195,439 | 66.5 | $(2,502)$ | 183,106 | 66.2 |
| (MINORITY INTERESTS) <br> Minority interests | 1,665 | 0.6 | 1,608 | 0.6 | 57 | 1,662 | 0.6 |
| (SHREHOLDERS' EQUITY) |  |  |  |  |  |  |  |
| Common stock | 28,663 | 9.8 | 28,663 | 9.8 | - | 28,663 | 10.4 |
| Additional paid-in capital | 29,972 | 10.3 | 29,972 | 10.2 | - | 29,972 | 10.8 |
| Retained earnings | 32,103 | 11.0 | 32,181 | 10.9 | (78) | 31,018 | 11.2 |
| Net unrealized gains (losses) on securities | 13,300 | 4.6 | 12,759 | 4.3 | 540 | 10,390 | 3.8 |
| Foreign currency translation adjustments | $(6,559)$ | (2.3) | $(6,289)$ | (2.1) | (270) | $(7,835)$ | (2.8) |
| Treasury stock | (597) | (0.2) | (586) | (0.2) | (11) | (515) | (0.2) |
| Total Shareholders' Equity | 96,881 | 33.2 | 96,700 | 32.9 | 181 | 91,692 | 33.2 |
| Total Liabilities, Minority Interests and Shareholders' Equity | 291,484 | 100.0 | 293,748 | 100.0 | $(2,264)$ | 276,461 | 100.0 |

(Note) Increase (decrease) represents the comparison between the three months ended June 30, 2004 and the year ended March 31, 2004.

## Consolidated Statements of Income


(Note) Increase (decrease) represents the comparison between the three months ended June 30, 2005 and the three months ended June 30, 2004

## Consolidated Statements of Cash Flows

(Unit: Millions of yen)

| Period <br> Account | Three months ended June 30,2005 | Three months ended June 30,2004 | Year ended March 31, 2005 |
| :---: | :---: | :---: | :---: |
|  | Amount | Amount | Amount |
| Cash flows from operating activities |  |  |  |
| Net income before adjustment for taxes | 1,693 | 3,106 | 8,659 |
| Depreciation and amortization | 2,487 | 2,385 | 10,265 |
| Impairment loss | 1,700 | - | - |
| Amortization of consolidation adjustments | 2 | 38 | 51 |
| Equity in loss of an affiliate | 161 | 175 | 741 |
| Increase (decrease) in allowance for doubtful accounts | (62) | (21) | 57 |
| Interest and dividend income | (150) | (140) | (329) |
| Interest expenses | 379 | 387 | 1,594 |
| Exchange loss (gain) | (181) | (144) | 413 |
| Decrease (increase) in trade receivables | (669) | 269 | 1,329 |
| Decrease (increase) in inventories | $(1,795)$ | 96 | $(1,158)$ |
| Increase (decrease) in trade payables | 254 | (926) | 76 |
| Decrease (increase) in other assets | (338) | (700) | (191) |
| Increase (decrease) in other liabilities | (825) | $(2,051)$ | 1,160 |
| Bonuses to directors and corporate auditors | (107) | (86) | (86) |
| Other non-operating income/expense and extraordinary income/losses | (104) | 13 | (591) |
| Subtotal | 2,445 | 2,402 | 21,992 |
| Interest and dividends received | 73 | 90 | 249 |
| Interest paid | (541) | (573) | $(1,681)$ |
| Other revenues | 212 | 148 | 647 |
| Other expenditures | (133) | (136) | (759) |
| Income taxes paid | $(3,168)$ | $(1,443)$ | $(3,072)$ |
| Cash flows from operating activities | $(1,112)$ | 448 | 17,375 |
| Cash flows from investing activities |  |  |  |
| Deposit in time deposits | $(1,021)$ | (742) | $(4,058)$ |
| Withdrawal of time deposits | 970 | 1,717 | 4,622 |
| Payment for purchase of securities | (0) | (119) | (120) |
| Proceeds from sale of securities | - | - | 1,737 |
| Payment for acquisition of new consolidated subsidiary | (26) | - | - |
| Payment for acquisition of fixed assets | $(8,348)$ | $(3,133)$ | $(15,070)$ |
| Proceeds from sale of fixed assets | 13 | 129 | 206 |
| Lending of loans | - | (0) | (2) |
| Collections of loans receivable | 18 | 15 | 57 |
| Proceeds from other investments | (0) | - | - |
| Payment for other investments | - | - | 0 |
| Cash flows from investing activities | $(8,395)$ | $(2,132)$ | $(12,627)$ |
| Cash flows from financing activities |  |  |  |
| Net increase (decrease) in short-term borrowings | 1,998 | 670 | 1,483 |
| Net increase (decrease) in commercial paper | - | 500 | 500 |
| Proceeds from long-term borrowings | - | 4,400 | 24,599 |
| Repayment of long-term borrowings | $(2,460)$ | $(2,533)$ | $(9,144)$ |
| Proceeds from issuance of bonds | - | - | 2,979 |
| Payment for redemption of bonds | - | - | $(10,000)$ |
| Payment for purchase of treasury stock | (11) | (9) | (80) |
| Proceeds from sale-and-leaseback | 69 | - | - |
| Repayment of lease obligations | (95) | (100) | (391) |
| Payment for dividends | (719) | $(1,053)$ | $(2,858)$ |
| Cash flows from financing activities | (1.219) | 1,873 | 7,088 |
| Effect of exchange rate changes on cash and cash equivalents | 167 | (35) | (349) |
| Increase (decrease) in cash and cash equivalents | $(10,558)$ | 193 | 11,486 |
| Balance of cash and cash equivalents at the beginning of the period | 53,734 | 42,228 | 42,228 |
| of the period in new consolidated subsidiary | 141 | 19 | 19 |
| Balance of cash and cash equivalents at the end of the period | 43,317 | 42,441 | 53,734 |

(Segment information)

1. Segment information by business category
(1)Three months ended June 30, 2005 (From April 1, 2005 to June 30, 2005)
(Millions of yen)

|  | Medical | Pharma- <br> ceutical |  <br> Materials | Super- <br> market | Other | Total | Eliminations <br> /Corporate | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales and operating <br> income <br> Net sales |  |  |  |  |  |  |  |  |
| (1) Sales to third parties <br> (2) Inter-segment sales <br> and transfers | 22,249 | 6,823 | 2,898 | 17,433 | 570 | 49,975 | - | 49,975 |
| Total | - | - | 786 | - | 127 | 914 | $(914)$ | - |
| Operating expenses | 22,249 | 6,823 | 3,685 | 17,433 | 698 | 50,890 | $(914)$ | 49,975 |
| Operating income | 3,559 | 6,241 | 3,283 | 17,794 | 470 | 45,979 | 458 | 46,438 |

(2)Three months ended June 30, 2004 (From April 1, 2004 to June 30, 2004)

|  | Medical | Pharma- <br> ceutical |  <br> Materials | Super- <br> market | Other | Total | Eliminations <br> /Corporate | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales and operating <br> income <br> Net sales |  |  |  |  |  |  |  |  |
| (1) Sales to third parties | 19,961 | 6,373 | 2,802 | 17,822 | 311 | 47,271 | - | 47,271 |
| (2) Inter-segment sales <br> and transfers | 296 | - | 581 | - | 141 | 1,020 | $(1,020)$ | - |
| Total | 20,258 | 6,373 | 3,384 | 17,822 | 452 | 48,291 | $(1,020)$ | 47,271 |
| Operating expenses | 17,082 | 5,669 | 2,912 | 17,704 | 339 | 43,708 | 166 | 43,874 |
| Operating income | 3,175 | 704 | 472 | 118 | 113 | 4,583 | $(1,186)$ | 3,397 |

(3) Year ended March 31, 2005 (From April 1, 2004 to March 31, 2005)
(Millions of yen)

|  | Medical | Pharma- <br> ceutical |  <br> Materials | Super- <br> market | Other | Total | Eliminations <br> /Corporate | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales and operating <br> income <br> Net sales |  |  |  |  |  |  |  |  |
| (1) Sales to third parties <br> (2) Inter-segment sales <br> and transfers | 82,503 | 26,207 | 11,666 | 70,841 | 1,101 | 192,320 | - | 192,320 |
| Total | 876 | - | 2,384 | - | 553 | 3,813 | $(3,813)$ | - |
| Operating expenses | 83,379 | 26,207 | 14,051 | 70,841 | 1,654 | 196,133 | $(3,813)$ | 192,320 |
| Operating income | 11,039 | 2,260 | 1,889 | 114 | 23,946 | 12,162 | 70,726 | 1,366 |

Note: 1. Classification of business categories and main products in each business category Business categories are classified based on the proximity in terms of purposes and manners of usage of the products in the market.
Main products belonging to each business categories are as follows:

| Business <br> category | Main products |
| :--- | :--- |
| Medical | Dialyzers, blood tubing sets, injection needles, syringes, and infusion sets, <br> etc. |
| Pharmaceutical | Half-type and full-type kits, double-bag kits, pre-filled syringes, dialysate <br> solution, and circulatory drugs, etc. |
| Glass \& Materials | Glass for pharmaceutical containers, glass for thermos bottles, glass for <br> lighting purposes, stoppers for plastic containers and rubber stoppers, etc. |
| Supermarket | Fresh meat and fish, vegetables, fruits, processed food, daily foods, frozen <br> foods, general groceries and medicine, etc. |
| Other | Machinery for manufacture of medical equipment and real estate rental <br> income, etc. |

2. Operating expenses of "Eliminations/Corporate" for the three months ended June 30, 2005, the three months ended June 30, 2004 and the year ended March 31, 2005 included unallocated corporate costs of 1,373 million yen, 1,186 million yen and 5,188 million yen, respectively. The unallocated corporate costs consisted primarily of the parent companies' research and development costs and headquarters administration costs.
3. Segment information by geographical area
(1)Three months ended June 30, 2005 (From April 1, 2005 to June 30, 2005)
(Millions of yen)

|  | Japan | America | Europe | Asia | Total | Eliminations <br> /Corporate | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales and operating <br> income <br> Net sales |  |  |  |  |  |  |  |
| (1) Sales to third parties | 44,184 | 3,850 | 1,428 | 512 | 49,975 | - | 49,975 |
| (2) Inter-segment sales <br> and transfers | 3,973 | 85 | - | 2,425 | 6,483 | $(6,483)$ | - |
| Total | 48,157 | 3,935 | 1,428 | 2,937 | 56,459 | $(6,483)$ | 49,975 |
| Operating expenses | 43,012 | 4,055 | 1,550 | 2,755 | 51,373 | $(4,935)$ | 46,438 |
| Operating income (loss) | 5,145 | $(119)$ | $(122)$ | 182 | 5,085 | $(1,548)$ | 3,537 |

(2)Three months ended June 30, 2004 (From April 1, 2004 to June 30, 2004)
(Millions of yen)

|  | Japan | America | Europe | Asia | Total | Eliminations <br> /Corporate | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales and operating <br> income <br> Net sales |  |  |  |  |  |  |  |
| (1) Sales to third parties <br> (2) Inter-segment sales <br> and transfers | 43,981 | 1,731 | 1,430 | 128 | 47,271 |  |  |
| Total | 2,755 | 65 | 0 | 2,401 | 5,223 | $(5,223)$ | 47,271 |
| Operating expenses | 46,736 | 1,797 | 1,431 | 2,530 | 52,495 | $(5,223)$ | 47,271 |
| Operating income (loss) | 42,413 | 1,827 | 1,358 | 2,443 | 48,042 | $(4,167)$ | 43,874 |

(3)Year ended March 31, 2005 (From April 1, 2004 to March 31, 2005) (Millions of yen)

|  | Japan | America | Europe | Asia | Total | Eliminations <br> /Corporate | Consolidated |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| Net sales and operating <br> income <br> Net sales |  |  |  |  |  |  |  |
| (1) Sales to third parties | 175,327 | 9,790 | 5,816 | 1,385 | 192,320 | - | 192,320 |
| (2) Inter-segment sales <br> and transfers | 12,261 | 384 | 3 | 10,012 | 22,662 | $(22,662)$ | - |
| Total | 187,589 | 10,175 | 5,820 | 11,397 | 214,982 | $(22,662)$ | 192,320 |
| Operating expenses | 171,827 | 10,699 | 6,166 | 10,634 | 199,327 | $(17,411)$ | 181,915 |
| Operating income (loss) | 15,762 | $(523)$ | $(346)$ | 762 | 15,655 | $(5,251)$ | 10,404 |

Note: 1. Classification of countries or areas is based on geographical proximity.
2. The major countries and areas included in each geographical area are as follows
America $\cdots \cdots \cdots$ The United States of America and Brazil
Europe $\cdots \cdots \cdots$ Belgium
Asia $\cdots \cdots \cdots \cdots \cdots$ China and Thailand
3. Operating expenses of "Eliminations and Corporate" for the three months ended June 30, 2005 and the three months ended June 30, 2004 and the year ended March 31, 2005 included unallocated corporate costs of 1,373 million yen, 1,186 million yen and 5,188 million yen, respectively. The unallocated corporate costs consisted primarily of the parent company's research and development costs and the headquarters administration costs.

## 3. Overseas sales

(1)Three months ended June 30, 2005 (From April 1, 2005 to June 30, 2005)
(1)Three months ended June 30, 2005 (From April 1, 2005 to June 30, 2005)

|  | America | Europe | Asia | (Millions of yen) |  |  |
| :--- | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. | Overseas sales | 9,388 | 4,724 | 1,534 |  |  |
| 2. | Consolidated net sales |  |  |  |  | 15,647 |
| 3.Percentage of overseas sales <br> to consolidated net sales (\%) | $18.8 \%$ | $9.4 \%$ | $3.1 \%$ | 49,975 |  |  |

(2)Three months ended June 30, 2004 (From April 1, 2004 to June 30, 2004)
(Millions of yen)

|  | America | Europe | Asia | Total |
| :--- | :---: | :---: | :---: | :---: |
| 1.Overseas sales | 6,596 | 4,620 | 1,080 | 12,297 |
| 2. | Consolidated net sales |  |  | 47,271 |
| 3.Percentage of overseas sales <br> to consolidated net sales (\%) | $13.9 \%$ | $9.8 \%$ | $2.3 \%$ | $26.0 \%$ |

(3)Year ended March 31, 2005 (From April 1, 2004 to March 31, 2005)

|  | America | Europe | Asia | Total |  |
| :--- | :--- | ---: | ---: | ---: | ---: |
| 1.Overseas sales 29,953$\quad 18,313$ | 5,234 | 53,502 |  |  |  |
| 2. | Consolidated net sales |  |  |  |  |
| 3.Percentage of overseas sales <br> to consolidated net sales (\%) | $15.6 \%$ | $9.5 \%$ | $2.7 \%$ | 192,320 |  |

Note: 1. Classification of countries or areas is based on geographical proximity.
2. The major countries and areas included in each geographical area are as follows

America- $\qquad$ .The United States of America, Canada and Brazil
Europe
Belgium, Denmark and Germany
Asia ............... China, Taiwan and Thailand
3. Overseas sales represent those of the Company and the consolidated subsidiaries to countries and areas outside of Japan.

## Production, Orders received and Sales

## 1.Production

(Millions of yen)

| Business segment | Three months ended <br> June 30, 2005 |  | Three months ended <br> June 30, 2004 |  | Year ended <br> March 31, 2005 |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: |
|  | Amount <br> Produced | Ratio to the <br> same period of <br> the previous <br> year (\%) | Amount <br> Produced | Ratio to the <br> same period of <br> the previous <br> year (\%) | Amount <br> Produced | Ratio to the <br> same period of <br> the previous <br> year (\%) |
|  | 16,022 | 9.2 | 14.669 | 0.1 | 58,921 | 2.3 |
| Pharmaceutical | 7,148 | 10.5 | 6,467 | 6.0 | 25,479 | 2.8 |
| Glass \& Materials | 935 | 11.8 | 836 | $(12.3)$ | 3,668 | $(4.2)$ |
| Other | 17 | $(83.4)$ | 105 | 1.8 | 493 | $(31.5)$ |
| Total | 24,124 | 9.3 | 22,078 | 1.2 | 88,563 | 1.9 |

Note: 1. Amounts produced are calculated based on average selling prices.
2. The above amounts are after eliminations of the intersegment transactions.
3. The above amounts do not include the related consumption taxes.

## 2. Orders received

Since we adopt the production system based on estimated orders, there is nothing applicable hereto regarding the amount and the balance of orders received.
3. Sales


Note: 1. The above amounts are after eliminations of the intersegment transactions.
2. The above amounts do not include the related consumption taxes.


[^0]:    (Note) Increase (decrease) represents the comparison between the three months ended June 30, 2005 and the year ended March 31, 2005.

